Ameren Utilities' Sustainable Energy Implementation Plan

Energy Efficiency Working Group April 20, 2005

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Energy Efficiency Standards Guiding Principles

- Energy efficiency and demand response are distinct and separate concepts that require different metrics.
- "Price is powerful information." Providing customers with market based options is preferable to command and control approaches.
- Full cost recovery of program costs from Delivery Service customers is warranted.

Categories of Energy Efficiency Programs

- Residential and small commercial
 - → New construction
 - → Lighting
 - → HVAC and shell improvements
 - → Appliance recycling
 - → Educational
 - → Low income weatherization
- Commercial and industrial
 - → New construction
 - → Energy evaluation and recommendation programs linked to incentives for retrofit or replacement for equipment, building shell, and/or lighting
 - → Educational

What Might It Take For Ameren To Achieve Proposed Energy Efficiency Goals?

- Ameren's electric sales growth for its Illinois Utilities is approximately 350,000 MWH per year.
- To achieve the initial 10% reduction in annual sales growth due to energy efficiency initiatives could require:
 - → Installation of 500,000 compact fluorescent light bulbs, or
 - → Installation of 20,000 energy efficient refrigerators.

Energy Efficiency Metrics

- Is MWH the appropriate metric?
- Should programs be designed more to inform and educate consumers & retailers rather than to subsidize one group of consumers, i.e., rebates, at the expense of another group?
- Is a metric akin to a "customer energy efficiency awareness index" better suited to meet energy efficiency objectives?
- Combination of MWH and awareness index.

Categories of Demand

Response Programs

- Residential and small commercial
 - → Real Time Pricing (RTP)
 - → Air Conditioner Load Control
- Commercial and industrial
 - → RTP
 - → Market priced curtailment service

Demand Response Metrics

- Is MW the appropriate metric?
- Should customers be offered options to reduce their electric bills by either reducing or shifting electric usage? (Instead of involuntary measures?)
- Is a metric akin to "quantity and quality of customer demand response options" better suited to meet demand response objectives.
- Remember: "Price is powerful information."
- Customers will make the choice that is right for them.

Implementation Considerations

- The Governor's Plan applies to both ARES and utilities.
 - → Assigning "goal" responsibilities between utilities and multiple ARES will be problematic.
 - Customer switching will result in a constant moving target for ARES and Utilities to achieve goals.
 - Similar to the Ameren Utilities' RPS approach, assigning the full responsibility for meeting the goal to Utilities would alleviate this responsibility for ARES.

Implementation Considerations (Cont.)

→ We agree with the Sustainable Energy Plan's recommendation that long-term contracts with efficiency service providers be

used as the primary method to meet the annual goals, and such costs be recoverable.

- This should not be the exclusive model for efficiency and demand response programs.
- Utilities should have the flexibility, at its own choosing, to conduct such programs itself (to the extent competitive with third party providers).

Implementation Considerations (Cont.)

- → Educational & pricing programs, such as RTP, should also count toward meeting the goals.
- → Does the "promotion" of such programs by the utility conflict with Illinois IDC rules? (RTP is an example).
- → Compliance costs to be fully recoverable in rates if they are shown to be competitive with traditional forms of generation and delivery resources.
 - Who determines this "cap" and what is process to administer such a requirement?
 - This provision should result in ICC pre-approval of programs, to determine whether they qualify for cost recovery ahead of implementation.

Next Steps

- Need feedback from stakeholders
- Collaborate with energy efficiency experts
- Create metrics to capture benefits of programs
- Develop programs with competitive costs
- Develop RFP process
- Obtain ICC approval for program acceptance and cost recovery
- Provide customer choice to meet the goals of the program